Telco 2.0 AMERICAS

27-28 October, Los Angeles

The 10th 'Executive Brainstorm' from the Telco 2.0 Initiative on Business Model Innovation for the Digital Economy

Special 'Mindshare' interactive format for 200 invited senior execs from the Telecoms, Media and Technology sector



Day One - 27th October 2010

Telco 2.0 Growth Strategies

Key business model opportunities to enhance growth, profitability and shareholder value (8.30am – 6.30pm)

Disruptive strategies and business models

- New frameworks for business model innovation
- Global best practice from telco and adjacent markets

Mobile broadband economics

• New strategies to optimise mobile broadband profitability

AM M2M & Embedded Mobility

Horizontal vs vertical Telecoms industry platform strategies.
 Best global case studies.

PM Managing the Co-opetition

- Facing up to Facebook
- Living with Google
- · Defending the core product (voice and messaging)

PM Sweating the asset base

 Case studies and use cases showing network, IT and device assets used for new sources of growth (mobile money, voice & messaging, IT & Cloud services)

Day Two - 28th October 2010

2nd Hollywood-Telco International Summit

New Telecoms-enabled Business Models for Film, TV and Gaming in a multi-screen, 3D/HD, mobile world (8.30am – 6.30pm)

Online Video:

Disruptive strategies and business models

 Latest global market developments in five key 'digital entertainment' business models

Defining the next TV experience

 Creating a differentiated online experience, fully exploiting 3-screen capabilities, 'content anywhere' (digital locker)

Optimising International Online Distribution

 New methods for content delivery, asset management, and workflow efficiency

Consumer '2.0'

(incorporating the 2nd Privacy 2.0 International Summit)

Leveraging consumers' 'personal data and information' to invigorate the digital economy

(8,30am- 6,30pm)

Consumer Data:

Understanding its true economic/social value

 Latest output from the World Economic Forum's 'Re-thinking Personal Information' project, including a draft policy and commercial framework for telcos and key stakeholders

Enriching Consumer Experiences

 The practicalities of leveraging consumer data to improve the quality of everyday services (Customer Management, Customer Loyalty, impact of tech like Augmented Reality). Realising the opportunity for telcos to take a role as 'custodians' of personal data and information.

New 'Direct-to-Consumer' Entertainment Services

- Leveraging telco consumer data and reach to create new commerce and advertising platforms
- · Exploring the practicalities of new 'use cases'

New Devices: Impact on Consumer Entertainment

- The role of the iPad, tablets, MIDs, 3D and Internet TV's, Set Top Boxes and Media Servers on consumer engagement
- How new operating systems and hardware will enable richer consumer interaction
- Market scenarios, opportunities and threats in the digital entertainment market